\*New Innovative Enterprises Training

There are many training programs on the Internet. We just happen to be in your area, or happened to contact you first before these other training programs.

Who needs training? Not yourself!

We all need training. Even trainers need training. Training is what makes us sharp in the fields that we work in. Whether you do construction or you are in the movie business, you must remain sharp when it comes to your skills.

New Innovative Enterprises offers a variety of training in the overall field of Marketing and Advertisement, both online and offline. We offer downloadable documents which are free for the moment.

We also offer audio and video training that is currently being put together and constantly updated on various Internet marketing topics.

Last but not least, we provide a classroom scene where you can learn hands on from Albert Dutton in 6 days in a 2 week course.

The soul purpose of this training is to better any small business owner at their job in all fields that a small business owners would find themselves conducting work in.

I will explain what each section of the training page is all about.

Documents - New Innovative Enterprises will type up documents that we submit to the Internet in order to gain more traffic to our main website. These documents that contain valuable business knowledge information, will be available to download for free on this page.

Audio - MP3 files uploaded to [Archive.Org](http://archive.org/) (An Audio Upload Marketing Advertisement Platform) will cover various topics on Internet marketing and earning money in general.

Video - MP4 files uploaded to [YouTube.Com](https://www.youtube.com/channel/UCwX4FoPOi5VcLhzXulAXTsQ) (A Video Upload Marketing Advertisement Platform) will cover mostly advice and daily marketing routines.

Classroom - This is where you enroll into one of our Internet Marketing Training Course Seminars that offers hands on training, in person. You will have the chance to travel to Tucson, Arizona where the weather is not to hot and not to dry. We do training all over the Southwestern region of the United States but for business purposes, are conducting all Seminars locally. Minimum enrollment cost for a 6 day course in 2 weeks amounts to $997 per person.

for more information on enrollment please contact newinnovativeenterprises@gmail.com

**$** Discover A New Way To Make Money On Craigslist.

|  |  |
| --- | --- |
| **Craigslist Holiday Profit** |  |

[**Download File**](http://newinnovativeenterprises.weebly.com/uploads/2/9/0/5/2905473/cl_holiday_profit.rtf)

We Introduce Ourselves To People Who Want To Start Their Own Busienss. On Top Of That, A Value Of Advice To Start Out With.

|  |  |
| --- | --- |
| **Marketing AWeber** |  |

[**Download File**](http://newinnovativeenterprises.weebly.com/uploads/2/9/0/5/2905473/marketing_aweber.rtf)

An Introduction To Generating Free Leads & Branding Yourself As Knowledgeable In Your Field Of Business.

|  |  |
| --- | --- |
| **3 Steps To Success** |  |

[**Download File**](http://newinnovativeenterprises.weebly.com/uploads/2/9/0/5/2905473/3_steps_to_success.rtf)

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| **confidence\_\_\_accomplishments.docx** |  |

[**Download File**](http://newinnovativeenterprises.weebly.com/uploads/2/9/0/5/2905473/confidence___accomplishments.docx)

Albert Dutton's First eBook Ever Written back in 2009. This was used to start his entrepreneurship, as well as the start to educate himself. He formulated this book from notes he took down while learning from famous Marketing Gurus. Too many to list here. 63 pages of finger sizzling secrets exposed to the public for the first time for free. See my story on the [Internet Marketing Scripts](http://newinnovativeenterprises.weebly.com/internet-marketing-script.html) page on the [INTERNET MARKETING](http://newinnovativeenterprises.weebly.com/internet-marketing.html) page..

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| --- | --- |
| **Magnificent Wealth Guide To Success** |  |

[**Download File**](http://newinnovativeenterprises.weebly.com/uploads/2/9/0/5/2905473/magnificent-wealth-guide-to-success.pdf)

**For More AMAZING Business Literature Please Subscribe Free Below**

**Yes sign me up for special offers and marketing tips**

\*Join our training to learn more on

Get the first 4 audio recordings listed below by filling out the form below for free

1.  "How To Write Your Internet Ads So They Work"

2. "How To Eliminate The Free Estimate/Consultation Appointment & Get Right To The Sale"

3. "How To Flier Every House In Every Neighborhood"

4. "How To Hire The Right People Into Your Business"

Fill out the form below and get the first 4 videos free.

5. "How To Charge Properly For Your Service" " What Is your Value?"

6. "How To Invest Into The Right Services & Products"

7. "What Services To Look Into First When Starting Your Business"

8."What Important Tasks Should I Be Performing & Completing?"

9. "What Advertisement Marketing Platforms To Utilize"

10. "Should I Stay In My Pyramid Scheme?"

11. "What Other Streams Of Income Should I Focus On"

12." How To Go Above & Beyond Within My Business"

& Many Many More

I will be adding training audio recordings as my career goes on. I hope to help you build your business stronger with these New Innovative Enterprises Audio Training Tutorials.

\* How would you like to get more money in your business overnight?

Imagine being able to funnel in 10s to 100s of more people into your business using simple marketing strategy that has been right in front of your face this whole time.

I promised subscribers of that I would invite them to my private Facebook group where I will be conducting on many different occasions live training, as well as posting valuable content that can be viewed by any group member at any time. This is the place where I can answer most questions about marketing strategy and provide this for everybody all at once.

Imagine having a go to place for answers where you can feel part of a team.

When you subscribe to this group, I will provide you with bonus audio and document training material that covers multiple topics ($147 Value) all for free when you sign up with your name, email today.

I guarantee that you will discover so much value that you will start seeing results from the effort you put in within 30 days.

Subscribe for free today and receive your marketing material.

Contact newinnovativeenterprises@gmail.com

Email Subject: I Want To Join Your Next Seminar

**$ Working From Home & It's Values**

If you have worked from home, then you will know it's benefits and it's downfalls. There are far more benefits then downfalls when it comes to successfully working one's business.

For Instants, you can sleep in and still get work done. Working on Autopilot allows the Home Business worker to get other important tasks done during the day, while still conducting business.

For the very reason that New Innovative Enterprises got involved, was due to the easy methods of income earning that has been developed all from working on autopilot.

It almost seems like an everyday job, and therefore does not stress upon the bad economy. A Home business is a "risk". Life is a risk. Without risks there is no test to take chance, and no chance to pass that test 100%.

Home business at times can be frustrating. Like any venture of life, you have ups and downs. Some downfalls that you may run into while operating your home business may be, not earning income for a week, then all of a sudden BAM! You've Got Doe!

You may find that sitting in front of the computer all day is boring and can get distracting at times. Discouragement may lust among you, due to the lack of compensation being generated.

For some people, their frustration lies, in not having the support needed to accomplish their vision. They think they can earn money, or so they are told. When it comes down to earning income, they never see a dime.

\*Home business should be taken on by everybody at some point in life. Home business  leaders are there to guide those who decide to take that giant step into their first home business. This website is an example of a home business leader at work. New Innovative Enterprises is the perfect example of a business leader, who does not hold all the answers, but can help you gather the answers needed in the beginning. NIE offers unique business consulting and marketing promotion services that can only come from a life  time experience as a home business owner. In addition New Innovative Enterprises is now offering training for those who want to start their own small business or service from home. Call 520-443-0607 or email newinnovativeenterprises@gmail.com if you are interested in obtaining the training necessary to start your business off on the right foot.

**Start Today**

Why Wait To Start Your Home Business, Get Involved Today!

There is no reason why one person cannot earn income within the next week. With the right ideas and start up plan anybody can succeed. It's as simple as following direction in a coloring book.

Never again worry about finding a job, as you create your own home business.

You may have heard of such positions as Craft Maker and Envelope Stuffer, but these are all phony home business ventures that offer you "something great" in exchange for your money.

You want something that you can create under yourself

.

**Yard Clean Up**

Work For Your Local Community!

You can use basic yard tools over an over again to earn between $75-$325 per yard cleaned. Advertise online, in the newspaper, business cards, go door to door, flyers, door hangers, road side signs, and much more to get the word out.

As you start knocking out jobs properly, customers will appreciate your work and refer you to their friends and family. This is called Viral marketing also known as Word of Mouth.

As long as you can keep your tools in good condition, and spend on expenses such as fuel/gas, dump fees, and newer improved tools, then you should have no problem moving forward into a proper landscaping business.

You can hire your friends, family, or meet new people. You will learn a lot about business, and how to work a lot closer with people.

Start Your Own Yard Clean Up Busienss Today

**Advertiser**

As long as businesses continue to grow, they are going to need people to spread the word about their products/services and direct potential customers to their purchase location. This means that you as an Advertiser, could offer your time and smarts to the advantage of another business owner's profit. Focus on Return Of Investment (ROI) and your clients will stick with you forever.

Handing out flyers, researching competition, researching advertisement prices, and working closely with other ad agencies are all part of an advertisers job. Reporting the stats of the business to the business owner either daily or in a prepared weekly report is also necessary to proclaim yourself, and to be taken serious as a professional advertiser.

You can work from home, and when you decide to advertise go out in the public. Use your smarts at home in the office, and your time out in the field. You set your prices for each client, and negotiate terms with them.

As long as you can continue their flow of business, your flow of business will continue to grow strong.

**Tax Preparation**

Do You Know How To File Taxes?

Would You Like To Look Over Other Peoples' Business Financial Records?

One time out of the year, you will get slammed with clients. Business owners needing their taxes prepared and filed to the IRS will depend on someone else to do it for them. They may not have the time or they may not have the knowledge, but when it comes down to this season, tax agents' phones are ringing off the hook.

Now maybe you don't know how to do taxes, but you know how to obtain the clients who need their taxes done. Now all you have to do is find someone who knows how to file taxes, and outsource the work to them. Negotiate a commission per client, and earn your income that way.

If you decide to learn how to prep taxes yourself, then you can earn way more income, but will have more work to do. It all depends on how much you want to earn and how hard you want to work. All in all you work from home, and the work should not be difficult at all. It's what you make off it. I suggest having fun while working from home. Don't focus on bills, and enjoy your environment.

All Months Before April And After The New Year Is The Tax Season!

**Much More**

There are more home business ideas out there, you just have to find what is right for you. Think about what you are passionate about, and figure out a way that you can earn money from it. Turn it into a business model, rather then a scam. Be focused on building your business everyday, and document all of your work action.

Now why don't you get a start on creating your home business right NOW?

**$.** <http://newinnovativeenterprises.weebly.com/home-business-scripts.html>. No content for home business scripts. Sorry folks. Click the ad to see related content.

local tucson advertisement, more customers tucson, grow my business, flier distribution tucson, telemarketing tucson, hire advertisement, local advertisment, s.e.o. tucson, flier creation tucson, affordable marketing tucson, arizona marketing, southern arizona marketing, california marketing, new

\* **Warrior Forum**

[Free Sign Up To Warrior Forum](http://www.warriorforum.com/index.php?referrerid=132303)

**\*The Power Of Internet Marketing**

There are millions of people online right now. No joke!

What if you could sell your product to all those people right NOW! That would be incredible right?

Of course the Internet does not always work fast, it works EFFECTIVELY. It allows one to go into various communities and interact with people. You could gain knowledge, or provide knowledge to those within these communities. Communities vary according to topic.

Newer technology is key in the 21st century. Thousands of people have ditched the newspaper and obtained a laptop or tablet. Now they sit in bed all day and night, reading up on current events. The best part about it, is that it's free.

Kids are finding the right answers to questions and succeeding in school all thanks to the Internet. The power is present, and so is the profit. With all the above mentioned, implementing a business model into the Internet is giant. Getting your name out faster, getting quicker responses from free ads, eliminating waste of paper when it comes to emailing that receipt instead of mailing it, and much more.

Marketing has been brought to a whole new level. Internet marketing allows one to work from the comfort of their home, and work from their computer, stay organized, and be able to do multiple tasks at once.

Without Internet Marketing, half the businesses out there would be UNSUCCESSFUL.

**\* Free Advertisement**

Free advertisement can come from popular sites such as Craigslist and Backpage. These are just 2 platforms of  free advertisement that is being utilized by thousands of business owners world wide. It allows you to post in specific categories that best fits your business model.

When you sign up for a free account you are able to post your service along with your service information. There are certain ways that a person can write out there ad to generate a phone call or email. (Join our training to learn more on "How To Write Your Internet Ads So They Work")

People will call you to buy into your services, as long as you can keep it professional. Be prepared to take down phone numbers, names, and addresses, along with time frames of when you may arrive for an appointment for an estimate or consultation. There are ways to eliminate the appointment or consultation and get right to the sale.  (Join our training to learn more on "How To Eliminate The Free Estimate/Consultation Appointment & Get Right To The Sale")

Once you get the job from the ad, you just need to manage the job properly. Be sure it get's completed to your customers satisfaction and get paid.

All this from a Free Advertisement Ad. Utilize as many free advertisement platforms as you can. A simple google search for free advertisement websites will point you in the right direction.

**\* "My Internet Marketing Script Story"**(What I would tell someone who I am trying to get involved into the small business entrepreneurship world)

By: New Innovative Enterprises

USID#: Albert Dutton

In every Internet Marketing script pitch, one must tell their story. Internet marketing is generally based around branding yourself as someone who is knowledgeable in a field. Most common field to be knowledgeable in is how to make money online. You can break it down into sub categories such as how to post on craigslist, or how to get thousands of hits on your blog site in a day. You are basically just deeming yourself the expert in what ever field you choose to be an expert in. Most people have a broad knowledge of every field there is when you think about operating ones' business. You could be an expert in management, or an expert in sales. You may have more skills in the sales department than the management department, but at some point you will work in each field. Some people who own a labor business will find themselves getting dirty one day, where as, they are sitting behind their desk in a suit and tie on another day. This is all part of the role of being a small business owner.

When it comes to presenting yourself as someone who has a vast amount of knowledge in one field, you must first explain who you are, how you got to where you are today, and why they should follow you as a leader. On top of all that you can explain to them some of the benefits that will become of their lives, if they happen to succeed in taking your advice. Such benefits are; Vacation, work from home, more money, more freedom, do what you want when you want, work on your own time, spend more time with kids, more authority, etc. What ever the case may be, you must tell your story then find your list. Here's my story.

I worked for Youth Solution selling candy door to door for a local Tucson woman. This is where I prepared as a Junior High Kid in the field of sales. We had to learn a script and pitch it to every house we knocked on, in a neighborhood where were dropped off at by the van. I sold quite a bit then, and sell quite a bit now. Sales will probably always be a part of my life.

My first clock in job was at Wendy's 2004-2006. I learned how to take orders, and prepare food properly and on time. I had to demonstrate customers service skills, math skills when handling money, and following instructions skills.  This is where I believe my real life skills took off.

My next job was for a water restoration company. I started out at 8 per hour but was raised up to $400 per week salary once I was able to obtain my drivers license and drive the company box truck. This was a big step in my life. With that position, I was able to explore all areas of Tucson. From Oro Valley, to Vail, To Sahuarita. Duties performed included driving to various addresses, being polite to customers, performing labor duties such as cutting out wet drywall, finding mold with mold meter, placing heavy equipment, and reporting to the manager at the end of the day. This was an oncall position. Even when there was an emergency job at night, I had to get out of bed and head out to work.

Next up I worked at a call center taking inbound calls in the loyalty department for Qwest phones. I had to operate a tele system that had customer contact information along with figuring out irate customers issues with their service. Most wanted to disconnect. My job was to convince them not to. Another great job when it came to building my sales and customer service skills up to this point.

My next position was landscaping odd jobs off of craigslist in June 2008- August 2008. This was my foot in the door when it came to a landscaping business. I had landscaped before when I was a kid with my family, along with being in agriculture in high school, but never did I image what labor that I was in store for. I was unprepared at this time, with no vehicle, no tools, no experience in this type of business what so ever. I was insulted online by a customer for showing up on foot and when I told him I rode the bus to get there, he laughed at me. Why he made it public on the internet I have no clue. Ego trip most likely. I had obtained one job for $200 but that was under bid drastically. The weather was humid, and I was working with a friend out of his 4 door honda civic. We were pulling all the weeds by hand, not even using a shovel. This was miserable and finally once the job was done, the customer was complaining about the time frame that it took as well as the way the yard still looked. I know it wasn't perfect. I quickly got out of that business and found a job doing advertisement the summer of 2009.

ACT Media in Tucson is where I was making outbound telemarketing calls trying to sell state wide business owners ad space in a tourist newspaper that was delivered to tourist attraction areas. There was high cost in these ads. Selling Hotels $12,000 - $50,000 ad space was not easy. I was able to make fiour sale in a 3 month time frame that did not amount to anymore than $300. I was busting out 80 calls per day, but I guess I just wasn't meant to be a salesman at that time. I discovered how to organize contacts on a computer and how to make call backs on time and schedule appointment with this position. It was a great 3 month experience. On 9/11/2009 I fired my boss when he tried to complain to me about updating the contact information. I was clearly just trying to make sales. If I wasn't being paid hourly, why would I want to update his contact information? I grabbed my hat and walked out the door, as he nodded his head in surprise.

That day, I started my own advertisement service from home. I had obtained $100 from one lady who lived in New Jersey. She was in one of those pyramid scheme programs, but I wanted to help the best I could. I put her on a listing that I had created online, but she did not generate much from it. I would say, it was more because the business she was in was not lucrative an did not provide much value to one who would invest into it. My second customer was a local landscaping company that I met a Jack N The Box to conduct a free consultation. I explained that I would market their service under my phone number, my email, and set up online ads for them. I wanted 30% of the sale and $100 per week to generate leads and forward them over to their field technician. I was doing really well for them from Halloween to New Years 2010. During the Christmas and New Year holiday they did not want to pay me, so I stopped forwarding the leads to them and updating the advertisement. February 2010 came around, where I ended up in my next business where I would find myself involved until this present day of 2015

A.D. Landscaping is what it is. I decided to do the labor for the landscaping leads that I was receiving through my prior advertisement. Slowly I invested into tools. I utilized the bus system to get to jobs. I eventually hired people from craigslist who had the tools and the truck to pick me up, take me to jobs, and even help with the work. This is where my advertisement service of Staffing come into my skill set. Then and anytime my vehicle broke down on me, I would generate leads for extra help that qualified for what I needed in order to get the jobs done accurately. Today I have my own vehicle, a utility trailer for hauling, tons of tools, and a job that I can never be fired from. I choose who I want to work for, and I choose the price that I want to be paid in order to get the work done. I would say that I work in several different departments within my landscaping business. From taking calls, to driving teams to sites, to collecting payment, to doing marketing and advertisement.

I am now offering my marketing services to other companies who with to gain more customers through local advertisement that is budget friendly. Due to the extreme heat in Tucson, now is a great time to help small business gain more value through advertisement, that I can offer while working indoors in the nice air conditioner. I would also like to continue my dream of owning a successful advertisement and marketing firm that helps thousands of small businesses get started to to gain, and maintain as many customers as possible, while generating the max amount of revenue at the same time.

In between all these positions I have experience multiple pyramid schemes from secret shopper to online referral system. I explain a lot about those in my 1st eBook [The Magnificent Wealth Guide To Success](http://newinnovativeenterprises.weebly.com/documents.html) . The truth about all these is, that they are not realistic, and are a BIG waste of time. You do not want to waste time or money on anything that falls in the category of pyramid scheme. New Innovative Enterprise an advertisement and marketing service continuation is here to save those from ever having to experience that part of marketing. Take it form someone who has been there and done that. Believe me. You don't want to go down that path. Instead, build your own genuine business the right way with the help and guidance of New Innovative Enterprises.

Be sure to check out some of the [training tutorials](http://newinnovativeenterprises.weebly.com/training.html) that are offered for free through this website.

**$ What Is Door To Door Sales?**

**You're enjoying your Saturday morning, and all of a sudden an unexpected knock at the door occurs. You answer it to find a sales man who stumbled upon your residence after, trowing through all your neighbors yards. He offers to show you a demonstration of what he has, but before you can say no, he's already doing his demonstration. Next thing you know, he's having you dig in your wallet, and buying some item, that you would have never asked for. This is an example of door to door sales, The salesmen works his way around a community promoting his products or services.**

**Door to door is an effective way of making sales. No matter how hard it seems, don't let the no's get to you. Door to door sales is considered direct marketing sales. Even when you approach a person in a parking lot of a plaza, or just walking on the streets to pitch an item, it is considered direct marketing sales.**

**\*6 Door To Door Techniques**

1. Walk Across Their Front Yard To Their Door. Neighbors will see this and think that something big is going on in the neighborhood, and will probably be anxiously waiting for you to come speak with them about it.

2. Wear Appropriate Clothing With The Product Your Selling. Jeans and a T-shirt, only if you are selling something cool, affordable, and of new technology.

 If you are selling something to complex and high of price, you will want to be professionally dressed in a suit and tie. For women, a dress and nice collared shirt is okay.

3. Speak Clearly. Nothing is more annoying then a sales rep at your door who mumbles under their breath, when trying to present their product to you. Makes ya just wanna slam the door in their face. So remember to speak clearly and loud enough for them to hear you and be able to comprehend what you are pitching them.

4. Assume You Have The Sale. If a person is listening to what you have to offer, and mentions that it sounds great, you can start signing them up for what you are talking about. Then ask them what their name is and complete the sign up.

If they stop you and say, hey wait I don't even know what the price is, just say something along the lines of, "Not to worry, we always provide the best services with the lowest prices.

5. Never Show Signs Of Weakness. You want the person that your pitching to know that you are confident about the product or service that your offering. That you are sure on everything that you have mentioned is true. They will respect your knowledge and want to sign up under you.

6. Be Prepared. Never show up to a persons door to pitch them, if you are not prepared mentally, or physically. Some people crumble at the thought of making eye contact. Be prepared to look a person in the eyes and engage in a conversation. Be prepaid to take notes. Don't forget to bring any material that will help you with the sale. Could be a binder of before and after photos, a website of before and after photos, a display of material, a demonstration of the product, etc.

Good luck to all you door to door sales reps out there.

$. <http://newinnovativeenterprises.weebly.com/door-to-door-scripts.html>. No scripts but check the ad

\* **Outbound And Inbound Calling**

One of the oldest methods of getting the word out is by making outbound calls and collecting the information needed to create a lead, present a product, or set up an appointment.

Another method of getting the word out is by inbound calling, which requires some slight advertisement, but will generate enough curiosity upon a potential customer to call you and get the rest of the information. This inbound call opening gives you your chance to create a lead, present a product, or set up an appointment to later close the deal at.

Outbound calling involves finding leads and calling them up to present your services. Inbound calling involves posting ads with your phone number, so that people will call you for more information. Either side of the field, works great when boosting sales and earning more money.

\* **More Money**

You will develop an increase of income once you increase your call volume.

Sure you will not get a hold of every person that you call, but by all means leave a voice mail. This will turn your outbound call to a possible inbound call, once they hear your message and decide to call back for more information.

[Top Telemarketing Training Techinques](http://051afztp1k1gerekf7tikcgkf6.hop.clickbank.net/)

If you can bust out 100 outbound calls per day, then you are on a great path. If you can post 3 ads, and accumulate 5 inbound calls from them, then you are still on that same great path.

As long as you increase your work ethic, your money will increase no doubt about it.

In these terms, you don't just have to think MORE calls. You must think;

more fliers, more business cards, more outbound emails, more platforms of advertisement. The concept is to increase everything that you are aiming for. Think on terms of more, and you will generate more money.

\* **Figure Out Who Makes The Decision/ Getting Past The Receptionist**

Created 9/11/2009

By: New Innovative Enterprises

USID#: Albert Dutton

Hi my name is \_\_\_\_\_\_\_\_\_\_ with \_\_\_\_\_\_\_\_\_\_\_\_\_, we advertise for small businesses who'd like to get more customers in their front door. I was wondering, if I could speak with the person in charge of your advertisement, would that be you?

If they are the person who makes the decision they will tell you they are, otherwise, they will say something, like "That would be Mr. Thompson, he's out of the office till 1 p.m., can I take a message.

Now that you know who makes the decision, just let the receptionist know that you will call back around 1 p.m.. Or you can leave your contact details, but you might not get a call back.

**Following Up On Important Info That Was Never Sent**

Created 11/23/2014

By: New Innovative Enterprises

USID#: Albert Dutton

Hi Mr. Franklin, my name is \_\_\_\_\_\_\_\_\_ with \_\_\_\_\_\_\_\_\_\_\_, we advertise for small businesses who'd like to get more customers in their front door. I sent you out a catalog last month regarding some of our current advertisement options, were you able to review over the information inside?

What catalog? They may reply.

ha ha ha Mr. Franklin, I know you probably get tons of mail, and probably made it's way to the trash at some point. I can send you out another copy today. Is your correct mailing address \_\_\_\_\_\_\_\_?

Okay Mr. Franklin I will get that mailed out to your right away, and do you think next week would be a good time to check back with you? Okay great so I'll mark you down for next week call back around the 8th. Thank You Sir, have a great day.

Now that you've had a conversation about getting something out to someone that never made it to them, and are going to resend that same info to them, you can get it infront of them for the first time. They don't have to know that this was the first attempt, let them know that it's your second attempt. This way when you follow up on the second mailing, you can discuss the content within the enclosed info that was mailed out.

**More Scripts On The Way**

﻿﻿I Know Your Busy. I Will Make This Brief!

Created 4/21/2015

By: New Innovative Enterprises

USID#: Albert Dutton

Hi John,  \_\_\_\_\_\_\_\_\_\_\_\_\_ here from \_\_\_\_\_\_\_\_\_\_\_\_.

Did I catch you at an OK time?

John, I'm sure you're busy and I want to respect your time, so I'll be brief.

The reason for my call is this. We just saved Annas Mexican Cusine an additional $1 thousand in marketing costs, so I thought it was important enough to let you know, since every company has an obligation to their customers and shareholders to reduce expenses.

Now, you may be wondering if we can do this for you, too. Well, depending on what you're currently doing, I don't know if you have a need for our services.

But with your permission, lets talk for a few minutes to determine if there is anything we're doing that you could benefit from.

Would you be comfortable spending just a few minutes with me on the phone now, if I stick to this timetable?

Great! Continue to engage in conversation about the marketing services. Ask questions?

How much do you usually spend on your advertisement?

What is your advertisement budget?

What is the most that you ever spend on advertisement?

Are you currently marketing online or offline or both?

What would you need from me today, to get you to sign up with \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  for a 3 mos advertisement package?

--------------------------------------------------------------------------------------------------------------------

You Were Next Up In Line

Created 6/8/2015

By New Innovative Enterprises

USID# Albert Dutton

Hi John. My name is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ with \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_. We are a local advertisement company that offers both online and offline marketing advertisement for local business owners who would like to get more customers walking through their front door or ringing their phones to set appointments.

Would you be interested in obtaining 5-10 more customers this summer?

Get their ATTENTION by mentioning a realistic number of 5-10 customers.

Are you currently doing any online or offline advertisement?

Allow time for response. They may be doing only online advertisement, only offline advertisement, or both. You need to figure out what they need and get their INTEREST. What they don't already have, they need.

How would you like to be able to continue to grow your customer base while growing your revenue base at the same time? I'm talking, spending less money on advertisement, and gaining more customers who are going to show you great value over a long period of time.

Word it anyway you would like to best fit your business model. A phrase as the paragraph above is enough to generate a massive amount of interest about ones' service that they are offering.

Let's put it this way. If you were spending $9000 a month in advertisement and only getting a return of $11,000, you only profited 2 grand for that marketing effort. If you invest only $4500 and see a return of $19,000 then you are seeing much higher numbers at a profit of fourteen five. Any wise investor can see that as a smart decision gone right.

So with that being said. What do you think?

Let them tell you what they think about what you have just pitched them. If you have the ability to tell someone something so astounding that only a fool would tell you no, then there is no way they should decline.

Here is where DECISION comes into play.

Ask them if they are ready to buy!

John. Are you ready to buy?

Have you made a decision?

What do you need from me today, to get you signed up?

Keep pushing if you have to. Do not let them hang up on you, or tell you NO.

Honestly John, when was the last time you made a bad decision?

They may throw their significant other into the picture frame. ( This is where 100's of amazing sales rebutles come into play)

If it's your wife, I think she would be happy one she see's the amazing results from a decision that you had the smarts to foresee ahead of time, and took action, at the right time.

Plus when you wife makes a shopping decision, does she call you up to see if it's okay with you? No. She doesn't call you to ask. "John, should I buy Frosted Flakes or Raisin Bran." Or does she?

At this point John will make his decision and tell you yes or no. Push as long as you can to convince John that you services are what is needed for his business.  If you believe in your services, they will sell themselves.

Finally take ACTION.

Okay John, I am glad that you have decided to sign up for the minimum of 3 months of advertisement. I know that we can show you a return on your investment in that time frame. If not a full return, at least enough results to show you that we are moving in the right direction. One you start generating more revenue, we can definentley swing for the fences on some other greater advertisement services that we offer.

Will that be Check or Credit Card?

Where would you like for me to send the contract? To your office? Or to your home?

Thank you for your business John, I will follow up with you in a few days to update you on the progress of your advertisement.

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You will find a great journey in the world of sales. Join some of our training seminars to advance your sales stills. You can only get better at your job.

**\*What Is Paid Opportunities**

Some people pay large amounts of money to join opportunities. These opportunities symbolize alternative ways to earn income on the Internet. Usually the higher the admission fee, the greater the compensation rate.

I've seen paid opportunities out there as low as $10 per month and as high as $4000 sign up fee, and $50 per month back office fee on top of that. Paid opportunities are set up under the Internet Marketing Category of MLM or Multi Level Marketing. When you get people to pay the same amount to join as you did, then you start earning commission off those referral sales. Bonuses and Rewards are included as incentives to those with the most referrals.

Although the finger points to these paid opportunities as scams, I really think it's up to the individual when it comes down to properly marketing. Those who make no money are usually the first to point the finger.

You are not earning all that you are worth if you look at the brighter side of the picture. You are making the company most of the money. Not to be ashamed, as those who work for McDonalds are making them millions per year and they are only getting a small thousand dollar range percentage of that. It's all about the opportunity that you are given and how you decide to advance it. If you want to make money from the Internet style businesses that are available out there, you can. You just have to set your own business model, and then begin your marketing for clients. Oh yea and be sure to satisfy all your clients so that they will want to come back and use your service again.

\* **Some Tools For Success**

New Innovative Enterprises will be providing marketing tools that are currently being used.

Some of these tools generate more leads for our company, some generate more profit. The fact that they work is all that matters. Check some of them out, and implement those that suit best for your business.

$Thank you for subscribing to our mailing list. Please feel free to surf through some of these marketing offers below while we prepare your free material.

**Professional Internet Marketing Products**

Are You In A Business That Provides Quotes?

Have qutoes put together while you sleep with Quote Chef. A few of my collegues have used this software to advance their business by landing jobs while they are snoozing catching zzzs. This amazing software asks your potential client a few questions and just like that are connected with a quote. This enables the ability to turn website traffic into paying customers. There are a few options that you can choose from to best fit your budget.

[Quote Chef Cooking Up Some Of The Finest In Technology](http://088f18ko2m-mizgh7bw1rbn9fd.hop.clickbank.net/)

Lead Science Guarantee Leads Program

I am not one to side with programs because I think they are rigged for bordum, but some of them are geared to assist with the understanding of how to generate proper leads for your business. The last time I checked, lead geneation is important for ones' business because it keeps revenue pouring in like monsoon rains in Washington State. If you have $17 measly dollars to spend, and you want to gain a ton of marketing material on lead geneartion, then I highly recommend that you invest into Lead Science. You honestly have nothing to lose and it's just another boost under your belt when aiming for success within your industry.

[$17 Today To Generate Everyday Leads For The Rest Of Your Career](http://b471eypg0i0bbxfegdx8n31r3l.hop.clickbank.net/)

Media Traffic Meltdown - Severe Crushing Traffc Tactics

For those people who are looking for that fast traffic overtime, may find that this program is not only affordable but serious. I personally have not gone through this program but I have worked with a few people online who have nothing but great news to say about it. The way that the program was set up made it comprehendable for them to obtain the information and apply it right away. They started seeing results within the first 14 days. Not only can they continue to use this information through out the history of their business career, but they can also demonstrate their knowledge towards other individuals who may have the same business goals.

[Melt Your Competition Today With This Neuclear Marketing Program](http://42f715nk8hpagwd0sdufidyv0m.hop.clickbank.net/)

30 Day Traffic Flow

Easy guide to traffic flow for under $15. You cannot go wrong with this start up program if you are looking for the cheapest route when seeking more traffic. It was so affordable I checked it out, and have applied the tactics that I learned years back. I still use the same tactics to this day. I would highly recommend getting this traffic guide investment if the Media Traffic Meltdown is outside of your spending limit. You can't really go wrong when discovering how to generate new traffic from new sources. Check it out, you just may like it.

[Jam Packed Traffic Withing 1 Month. Who Can Go Wrong?](http://91c058tozd387zcw66u08lcr32.hop.clickbank.net/)

Discover How To Get Life Time Traffic In 60 Minuets

There are many formulas that can help a person get traffic to their website. Some of these formulas can be taught within 30 days to guarantee someones' success in their business. Here is a 60 minuet formula that will set an entreprenuer up for some marketing tactics that can bring in some serious leads if utilized properly. For $37 and 60 minuets of your time you could be one step closer to dominating the traffic formula to success. With so many traffic programs it's hard to decide if you want to save money or save time. You could save both, but then a world of traffic might drive off towards somebody elses' business and invest into their products or services. Invest in yourself today. You don't have much to lose but traffic.

[Invest 60 Minuets Of Your Time Today For A Lifetime Of Website Traffic](http://65ecd0gr4kt9l16fwawfzpvxcu.hop.clickbank.net/)

Get In Touch With Us Today For Free Marketing Material Tactics That Can Build Your Business Stronger Than Ever!

\* **$499.99**

Contact NewInnovativeEnterprises@Gmail.Com to obtain an Internet Website where you can send all your customers to obtain more information about your product or service.

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\* **Extract Master Extreme**

Generate Thousands of Leads Based On One Keyword Search. Do This As Many Times As You Want.

I Generated Over 3000 Business Leads With This Software.

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\* **Marketing With Albert**

Blogger Platform - [Marketing With Albert](http://marketingwithalbert.blogspot.com/)